

Strengthening the after sales service

SR Schindler takes over of specialist firm SH Stonetec

With the takeover of SH Stonetec, SR Schindler is not only adding an important service supplier in the value-added segment, but also a leading service partner of Schauer & Haerberle machines. Right after the relocation of the production to the Topwerk Production centre Porta Westfalica, another important step in their growth strategy will be implemented.

SH Stonetec specializes in maintenance, service and retrofits of concrete products surface finishing machines and services a large customer base throughout Europe from their headquarters near Regensburg. SH Stonetec's strength lies in providing after sales solutions independent of the machine manufacturer.

"In our search for a succession arrangement for SH Stonetec, it was most important to me that our customer base would continue to receive excellent service. With SR Schindler I have found the ideal partner, who not only is a perfect fit with regard to the product and service offerings, but also develops the organization in the interest of the customer", explains Mr. Stangl, who was Technical Director/Plant Manager at Schauer & Haerberle for 30 years and founded SH Stonetec about 10 years ago.

Mr. Stangl will continue to provide active support in the coming years as an expert and technical consultant. Together with Agnes Ridil, manager of After Sales Services at SR Schindler, he will expand the service portfolio for the customers.

"We are already working together and are benefiting by the complimentary support. The organizational merge will happen in the coming weeks at the SR Schindler headquarters", says Mrs. Ridil.

Martin Dalbert, Managing Director of SR Schindler emphasizes the advantages of this development. "The value for the customer is our main concern, therefore the takeover fits ideally into the strategy to further develop the organization and staff in our After Sales department. I value the team from SH Stonetec and look forward to working together." ■



From left to right: M. Dalbert, A. Ridil (SR Schindler), G. Vogl, J. Stangl (SH Stonetec)



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