Masa GmbH, 56626 Andernach, Germany

Flexible interface between block making factories and ERP systems

The future production requirements will bring high demands in terms of efficiency, variability and sustainability. The use of latest information and communication technologies should lead to unification of systems within industrial production. The technical foundation for this are intelligent and digital connected systems. In Industry 4.0, people, machines, plants, logistics and products communicate and interact directly with each other. The importance and awareness of global digitalization trends has been present for building material manufacturers for some time. Such change is pushing acceptance to use digital planning instruments. Masa GmbH supports its customers in the digital transformation with the development of a special API (Application Programming Interface).

Andernach, June 24th, 2020, 11:00 a.m. CEST: Masa GmbH starts with its first webinar of the Masa 4.0 series in the specially established "Studio Room". Microphones, light and cameras are installed. This is a new development for all participants. After a short welcome by the Managing Director Frank W. Reschke, the initial excitement of the presenters quickly subsided and the two experts Rudolf Buyna and Michael Dolon confidently guided the participants through the 30 minutes webinar. With their extensive knowledge they explained the growing importance of Enterprise Resource Planning (ERP) in the building materials industry/concrete block production and



Masa Studio

presented the Masa API as a tool for the transfer of master data as well as consumption and production key figures.

Enterprise resource planning (ERP) in the building materials industry/concrete block production

Enterprise resources such as capital, employees, operating resources, materials as well as information- and communication technology must be planned, controlled and managed punctually and in coordination with requirements. The purpose is to ensure both an efficient, operational value-added process and a continuously optimized control of entrepreneurial and operational workflows. ERP systems are used to support the resource planning of the entire company.

Various processes are considered in the customer's ERP system:

Order processing

In order processing, a distinction is made between sales orders and production orders. The sales order created in the ERP system can trigger several production orders or further processes. Each order is assigned an identification number.

Production planning

In production planning, the orders directly determine the material and personnel demands. They also influence the processing time in conjunction with production scheduling and the expected time for the final products coming off the line onto the storage patio.

Material and operating resources

The master data maintenance of material and operating resources is carried out in the ERP system. This is where the availability of raw materials and other consumables, such as packaging materials or transport pallets, is controlled and monitored.

Availability of personnel

The availability of personnel required for the order is checked against the personnel qualifications and qualified operator shift availability.

Inventory management

In the section of inventory management, the stock level is to be considered. If necessary, demand information is process integrated.



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Masa covers the complete range of machinery and ancillary equipment for the building materials industry: Batching and Mixing, Concrete Blocks/Pavers, Kerbstones, Concrete Slabs, Sand Lime Bricks and Autoclaved Aerated Concrete (AAC) Products.

All technical solutions are individually planned, designed, adapted and realised for each customer, resulting in one supplier and one individual contact person.

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The ERP system supports different business resource planning.

Information- and communication technology

The document flow is coordinated via IT. In the case of several production sites, internal coordination also plays a major role, e.g. in order to make the best possible use of multiple site resources.

Accounting

The accounting is supplied with the corresponding data from the ERP system in conjunction with cost accounting, controlling and auditing, among other systems.

ERP systems are increasingly used in concrete block production. A prime benefit supporting this is the ever-increasing product variety. Given the market constantly demanding new developments, product properties such as sealing, colour blending, and a growing range of moulds, all which lead to an increased administrative effort. Simultaneously well-known

products must continue to be available. In addition, there are more and more corresponding product lines, e.g. for surface coverings and wall elements. Another reason are the custom-based production orders, which are often in small quantities and have short delivery times. In addition, an ERP system can be used to quickly and easily determine whether a product is available in the warehouse. Also, order-related cost awareness should not be neglected. By means of cost monitoring per order, the processing time, the scheduling of employees, the availability or procurement of material and many other data inputs can be monitored in real time.

Prerequisites for communication between ERP system and block making plant

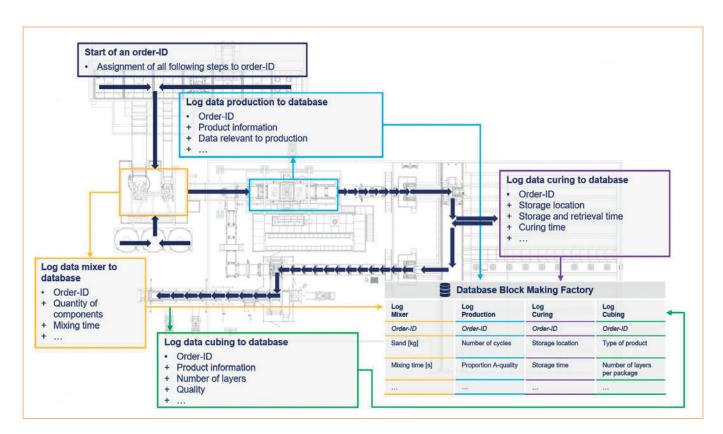
As a basic prerequisite for connecting the customer's ERP system to the block making plant, a data flow within the factory must be assured. Data records created at various points in the production process are stored with the order ID and transported digitally as a data telegram throughout the entire process. Within a concrete block production plant this can be, for example:

Dosing and mixing plant

Order ID; recipe data for raw materials, cement, ...; main or face mix; time stamp

Machine and wet side

Order ID; recipe data; product information; mould data; time stamp (when produced); information of quality control; coating; washing out; ...



Exemplary data transfer in a Masa concrete block making plant

Finger car and curing

Curing time according to product parameters; storage place; time stamp of storage; time stamp of removal from storage; ...

Dry side, cubing and cube transport

Order ID; processing information; packaging information; data for labels; ...

In Masa concrete block making plants, modular control software has been used for many years for uniform operation and plant component visualizations. The software is available in Basic, Advanced and Professional versions. Depending on the selected version, it include tools for visualization, product data management, production data acquisition or mould management, or offers comparison functions for product recipes or automatic recipe change. Machine and plant data are collected in a database and can be used by external systems. The linking and evaluation of these data becomes the real challenge.

The Masa API: Basics and network structure

The shown data transfer is the foundation for data transfer into an ERP system, realized by the API. All production-relevant

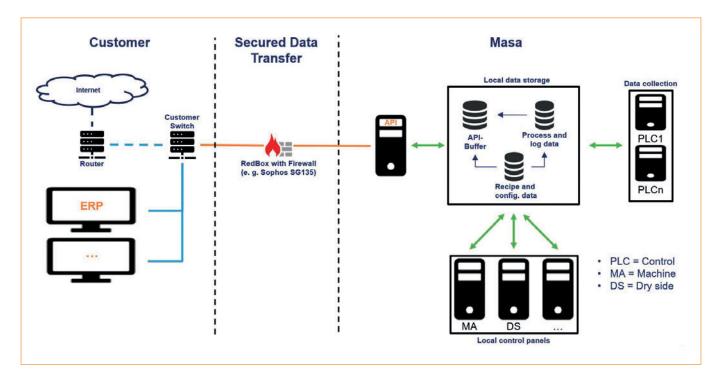
data from the plant environment can be made available and evaluated via readily programmed modules. The API is to be understood as a collection of pre-programmed functions that make specified data retrievable. These can be called up by the customer's ERP system.

Michael Dolon emphasized a decisive advantage during the webinar: "We program the visualization systems and user interfaces with our own application developers. This enables the system to access and evaluate all data generated in the plant. Furthermore, the system is created to adapt to customer needs".

The major priority is given to the availability and function of the entire plant. Even if the connection to the ERP system should be disrupted, no data will be lost and the plant is able to continue production. For this purpose, the Masa system uses its own subnet for the plant control system which gives the possibility to buffer data. The diagram below shows an example of a network structure and describes how the plant is decoupled via a separate switch which provides the connection to the outside world. For further security, the access to the plant control is protected by a secure Remote Ethernet Device with firewall.



Infinity variety of products: new jersey road barier, manholes, curbstone, draining channels, septic tanks, slabs, covers, pipes, interlocking block, retaining walls and many more...



Exemplary network structure

The four basic elements of the API are secure data transfer, master data synchronization, order management and production data exchange.

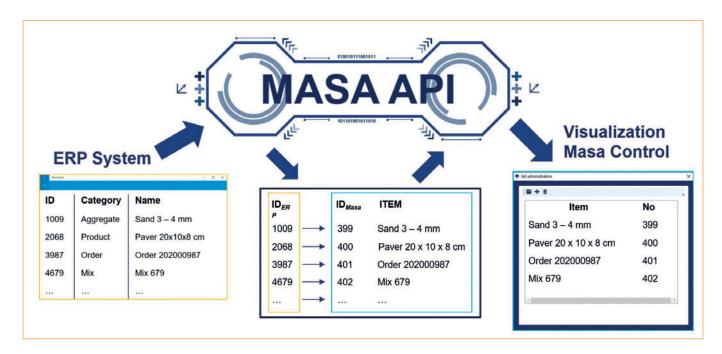
1) Secure data transfer

To ensure the security of customer data, even beyond local network boundaries, Masa has integrated an authentication mechanism. This is based on a token transfer method. The authentication server generates a new token with each request. In this configuration, data can

only be exchanged in both directions after the communication channel verification.

2) Master data synchronization

Data of material components, compound recipes, and products are created as master data in the ERP system. Master data is generated in the ERP system as the leading system and is assigned an ID there. For example, a raw material newly created in the ERP system; followed by creating a listing in the database of the plant auto-

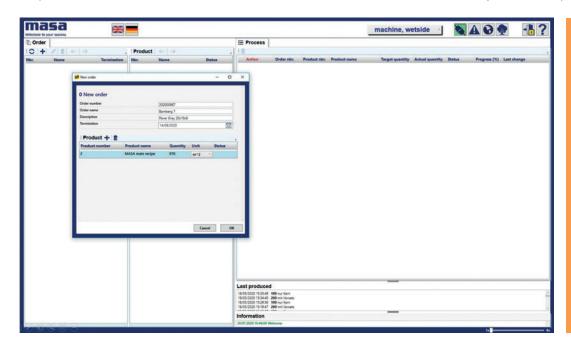


Schematic illustration of the automatic master data management

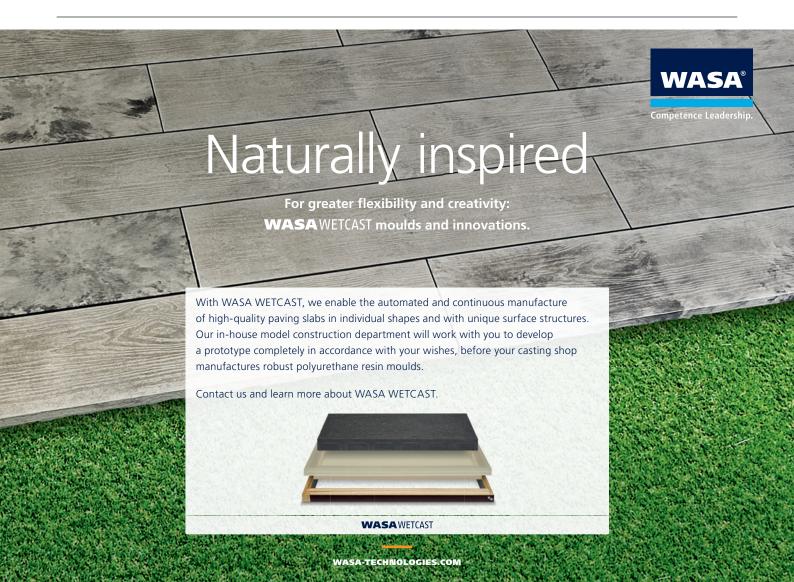
matically via the API. The raw material also receives an ID there. These two IDs are assigned to each other by cross-references. Only by this assignment the consumption can be recorded later in the ERP system. This process is then applied in a corresponding manner for the products, the mixtures and orders.

3) Order management

By connecting the ERP system via Masa API, the order is created in the ERP system and automatically transferred - the manual creation is therefore no longer necessary. The order is the central point to record consumption values and to carry out a corresponding order costing in



Order managemen in the in-house developed plant visualization







Production data exchange via Masa API between database of the block making plant and customer's ERP svstem

the ERP system. A data telegram runs with every production pallet, this enables that a reference to the order can be made at every single position in the block making plant.

4) Exchange of production data

The exchange of production data is event driven. Such an event can be a new order, a dosed material, a new product or a shift change. Thus, corresponding evaluations for shift, product, or order reference can be generated in the ERP system. In addition, it is possible to transfer the data in a time-triggered manner in order to realize a possibly required faster update within the ERP system. The data structures have been developed with the company OGS, an experienced manufacturer of ERP systems in the building materials industry.

Andernach, June 24th, 2020, 12:00 p.m. CEST: The webinar is over, the virtual webinar room is closed. Masa experts Rudolf Buyna and Michael Dolon are extremely satisfied with the course of the webinar. Both experts were able to discuss how the Masa API helps the customer to connect the Masa block making plant with a customer's ERP system via the programming interface. The questions of the participants were answered in detail. In the subsequent online survey, the webinar was perceived as very positive.

Following the success of the German webinar, Masa will also be offering the opportunity to participate in the Masa API webinar in English, Spanish and Russian in the coming months. For this purpose the team of experts has been extended accordingly.

Share knowledge - increase knowledge

Masa is already planning further webinars, that customers can continue to benefit from effective knowledge transfer via events in virtual space. Among others, the focus will be on Masa Online Support and Masa Smart Service.

All Masa experts will be at your disposal after the webinar to answer any further questions about the Masa API. The video recordings of the webinars can be viewed in the Masa channel of CPI.





Did you miss Masa's last webinar

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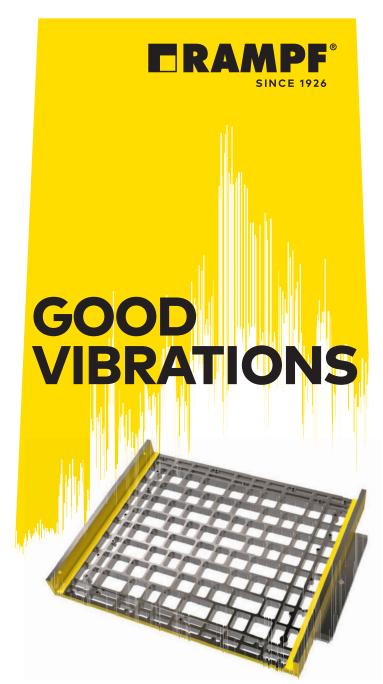


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